



## Terms and Conditions

### Quality Products & Services

Janel, Inc. is the source for quality products from the finest manufacturers worldwide.

### Free Technical Assistance

Janel, Inc. is the source for technical assistance. Our inside sales coordinators can answer your questions by phone, fax mail or Email about the products we sell. Our outside sales representatives can offer technical assistance and setup factory demonstrations and surveys. They will provide advice and recommend the appropriate product and accessories to support your requirements. In addition our staff includes a solder technology expert with over 30 years of experience.

### Same Day Shipping

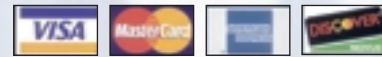
All in-stock items will ship the same day provided orders are received by 2:30pm. Of course, exceptions will be made if requested to accommodate specific requirements.

### Hazardous Products

All hazardous products will incur additional shipping charges. We strongly recommend "case quantities" to minimize additional charges. These items are neither refundable nor returnable.

### Credit Cards

We accept Visa, MasterCard, American Express & Discover.



### Shipping

All shipments are F.O.B. Bound Brook, NJ for most items. Some bulk items will be drop shipped F.O.B. Factory. Unless instructed otherwise, we ship the most economical way. If requested, we can ship Collect on your account or COD. Please note that hazardous fees and surcharges cannot be billed to your account and therefore, will be added to your invoice.

### Open Account Billing Terms

A 1% discount is offered when paid within 10 days. Please provide 3 trade accounts and 1 bank reference to establish an account. Allow 2 weeks to process. Otherwise, please use a credit card or COD Shipments. COD Shipments are available via UPS or FedEx.

### Returns

Please call customer service for an RMA number for all returns prior to sending. Returns are subject to a 15% restocking fee. Special orders are subject to additional manufacturers restocking fees. All sales are final within 10 days of receipt. Used or damaged products are not returnable unless due to shipping or manufacturer. Credits from returns are applied to your account only.

### Manufacturer Warranties

Janel accepts no liability for any damages resulting from the use of a product. Janel is not responsible and does not warrant any product for merchantability or fitness for any application. Warranties by the manufacturer, express or implied, including but not limited to the warranties of merchantability and fitness for a purpose are the sole responsibility of the provider.

### Damaged Shipments

Inspect all shipments immediately upon arrival. All claims must be made within 10 days of delivery. Please notify the carrier immediately if there is a problem.

Ask for catalogs and/or brochures on Diamond Tools & Surgical Instruments.



7 Mountain Avenue • Bound Brook, NJ 08805  
732.271.4700 • Fax: 732.271.4814 • Outside NJ: 800.782.4487  
Email: sales@janelinc.com • Web Site: http://www.janelinc.com

## "The SOURCE"

For Supplies and Technical Assistance  
to the Electronics Industry

"FOR OVER 40 YEARS"

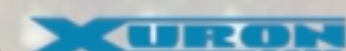
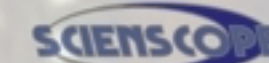
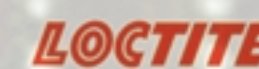
Certificate Number:  
221732087



**WOMAN BUSINESS ENTERPRISE CERTIFIED**  
**Small Business Enterprise Registered**

## PRODUCT CATEGORIES

- Adhesives and Coatings
- Clean Room Products
- Cleaners
- Electric & Air Driven Power Tools
- Fiber Optic Products
- Hand & Assembly Tools
- Inspection Lighting
- Production Equipment
- Safety
- Solder & Solder Chemicals
- Soldering Materials, Equipment & Supplies
- Static/ESD Control
- Storage & Containers
- Tapes & Labels
- Test & Measurement Equipment
- Work Stations & Task Seating



## BRAND LISTING

BRAND LISTING  
ABIGAIL  
ACL STATICIDE  
ADEL NIBBLERS  
AESOPS  
AKRO-MILLS  
ALLEN  
AMOTECK  
ANGELICA  
ANTEX  
APEX  
A.P.E.  
A.P.S.  
ARIDUS  
ASG  
ASSEMBLY-TECHNOLOGIES  
AUTOSPICE  
BEAU-TECH  
BEST GLOVE  
BIOFIT  
BK PRECISION  
BONDHUS  
BRICK CONTAINER  
BULLFROG  
C.H. ELLIS  
CCI  
CHAPMAN  
CHEMTRONICS  
CHICAGO CASE  
CIRCON  
CIRCUIT REPAIR  
CK  
CLAUSS  
COOPER TOOLS  
CORTEC  
COVENTRY  
CRESENT  
DESCO-CHARLESWATER  
DIAMOND  
DREMEL  
DSM DESOTECH  
DUMONT  
EASY BRAID  
EDSYN  
EFD  
EKLIND  
ELECTROVERT  
ENG. & ELECT. DEV.  
EREM  
ESD SYSTEMS  
ESICO  
EVCO  
EXCELTA  
EXTECH  
EZ-HOOK  
FANCORT  
FISNAR  
FILTRONIC  
FISHMAN  
FLAMBEAU  
FLUKE  
FLUOWARE  
FOREDOM  
GC  
GENERAL  
GLOBAL SPECIALTIES  
GORDON BRUSH  
GROBET  
H. H. SMITH

H. K. PORTER  
HAKKO  
HEWLETT PACKARD  
HEXAACON  
IAC  
IDEAL INDUSTRIES  
INTER-METRO  
INTL. DIAMOND PROD.  
JBC  
JERGENS  
JNJ INDUSTRIES  
KAHNETICS  
KEDMAN  
KENNEDY  
KESTER SOLDER  
KIMBERLY CLARK  
KIMWIPE  
KLEIN  
LEDU  
LERLOY  
LINDSTROM  
LOCTITE  
LUFKIN  
LUXO  
MAGNA  
MAGNA-LITE  
MAIN POLY  
MASTER APPLIANCE  
MASTER LOCK  
MATRIX  
MENDA  
METAL REMOVAL  
METCAL  
METRO  
MICHIGAN DRILL  
MICRO OPTICAL  
MICROCARE  
MILBAR  
MILLER  
MITCHELL HUGHES  
MITUTOYO  
MOODY  
NICHOLSON  
O. C. WHITE  
OAK  
OK INTERNATIONAL OLYMPIC  
GLOVES  
OLYMPIC PLASTICS  
PACE  
PACIFIC PHOENIX  
PALADIN  
PANAVISE  
PHADEAN  
PLASTIC SYSTEMS  
PLATO  
PLATT  
POMONA  
PRIMARK  
PRO-AMERICAN  
PRODUCTION-DEVICES  
PRODUCTION-INDUSTRIES  
PROGRESSIVE-ELECTRONICS  
PRO-LINE  
PROTECTIVE PAK  
QRP  
QUICK-WEDGE  
RAWN  
R&R LOTION  
REMLINE  
SCIENSCOPE  
SHERCON

SIMMONDS  
SIMPSON  
SOLDER-WICK  
SOLON  
STANDARD PNEUMATIC  
START INTERNATIONAL  
STATIC PREVENTION  
STURTEVANT-RICHMONT  
TAPES II  
TECH SPRAY  
TECH WEAR  
TECHFORM  
TELEDYNE KINETICS  
TELVAC  
TEMPIL  
TEXWIPE  
ULLMAN  
UNGAR  
US BLADE  
VACO  
VIGOR  
VIRTUAL INDUSTRIES  
WABER  
WAHL  
WALDMAN  
WELLER  
WESCORP  
WIHA  
WIREWRAP  
WISS  
XACTO  
XCELITE  
XURON

- **Kester's Largest Independently Woman Owned Distributor.**
- **Solder Technology expert available for your technical requirements.**
- **Static survey's provided complimentary by ESD Specialist.**

### NEED HELP?

We're just a phone call away!  
732-271-4700 • 800-782-4487  
M-F 9AM-5PM EST/EDT  
or email [sales@janelinc.com](mailto:sales@janelinc.com)

## BY PRODUCT

### Adhesives & Coatings

Adhesives  
Conformal Coatings  
Dispensing Equipment  
Disposable - Syringes, Cartridge Needles  
Encapsulates  
Epoxies  
Lubricants  
Rust Inhibitors  
Sealants  
Solder Masks

### Clean Room Products

Adhesive Mats, Tacky Mats  
Adhesive Rollers  
Brushes  
Dust Masks / Respirators  
Face Masks  
Finger Cots  
Gloves - Vinyl & Latex  
Head Coverings  
Ionizers  
Safety Eyewear  
Swabs  
Tacky Metals  
Tyvek - Coveralls, Frocks, Shirts & Pants, Lab Coats, Aprons, Sleeves, Hoods & Bouffant Hats, Boot & Covers  
Wipes

### Cleaners

Adhesive Removers  
Alcohol - Methyl, Sulfuric Acid & Acetone  
Contact Cleaners  
Defluxers & Solvents  
Duster & Freeze Sprays  
Floor Cleaners  
Mat & Bench Top Cleaners & Restorers  
Rust Removers and Inhibitors  
Stencil Cleaning  
Ultrasonic & Other Cleaning Equipment & Supplies  
Wipes - Dry, Saturated, Roll

### Fiber Optic Products

Adhesives and Coatings  
Cleaners  
Optical Scopes  
Tools & Accessories

### Hand & Assembly Tools

Batteries  
Brushes & Swabs  
Circuit Board Holders, Vises, Fixtures  
Custom Tool Kits  
Diamond Tools - Dressers, Wheels, Compounds, Scribes  
Dispensing Bottles - Flux, Water, Alcohol  
Drills, Bits  
Drivers - Screw, Nut, Hex, Torque  
Electric & Pneumatic Power Tools  
Ergonomic Tools  
Forming Tools  
Insertion & Extraction Tools  
Knives & Blades  
Microshears  
Probes  
Tool Cases & Boxes  
Tool Reconditioning Service

Tweezers, Cutters, Pliers, Screwdrivers  
Vacuum Pick-Up  
Wire Strippers  
Wire Wrap Tools  
Wrenches, Hammers, Saws

### Inspection & Lighting

Accessories  
Arrows  
Lighting  
Magnifiers  
Microscopes  
Miscellaneous Products

### Production Equipment

Cleaning  
Component Counters  
Component Placement  
Lead Forming Equipment  
Reflow Ovens  
Screen Printers  
Soldering & Rework Systems  
Wave Soldering

### Safety

Ergonomic Tools  
Footware  
Glasses  
Gloves  
Hearing Protection  
High Voltage Tools  
Industrial Sunscreens

### Solder Materials

\*Lead Free Products\*  
Bar Solder  
Circuit Repair Pens  
Cleaners & Saponifiers  
Flux - No Clean, Rosin, Water Soluble, Paste, Thinners, Pens  
Hydrometers  
Masks - Peelable, Water Soluble, Tapes & Dots,  
Titanium Strips  
Preforms  
Reclaim Program  
Solder - Bar, Solid Wire, Fluxed Wire  
Solder Analysis Program  
Solder Paste - No Clean, Water Soluble  
Solder Savers  
Tip Tinner  
Wire Solder - No Clean, Rosin, Water Soluble

### Soldering & Rework

Equipment-Thru Hole & SMT  
BGA/Fine Pitch Rework  
Desoldering Irons, Tips & Accessories  
Fume Extractors & Fans  
PCB Repair Kits  
Pens - Flux, Coating, Circuit, Lubricant  
SMT Rework Tools, Tips & Accessories  
Solder Aids - Wick, Tinner, Probes, Bottles  
Solder Pots  
Soldering Irons, Tips & Accessories  
Soldering Tip Testers  
Soldering Tool Testers

### Static / ESD Protection

Brushes  
Cleaning Products  
Data Loggers  
ESD - Educational Awareness Guides,

Videos, Books & Standards  
ESD Accessories - Posters, Signs, Labels, Clip Boards, Binders, Document Holders  
Field Service Grounding  
Floor Care Products & Conductive Paint  
Garbage Bags & Wastepaper Baskets  
Gloves / Finger Cots  
Hand Lotion  
Ionizers  
Packaging - Bags, Boxes, Tapes & Dispensers,  
Rubber Bands, Conductive Foam  
Personnel Grounding - Wrist Straps, Heel Straps  
Seat Covers  
Smocks  
Storage Products - Bins, Racks, Boxes  
Tacky Mats  
Test & Monitoring Equipment  
Work Surface Mats - Table, Floor, Shelf

### Storage & Containers

Carts  
Circuit Handlers  
Containers for Liquid  
Handling Racks  
Packaging - Bags, Boxes, etc.  
Shelving & Cabinets  
Storage Bins, Boxes & Totes  
Trays

### Tapes & Labels

Cabling Identification  
Conductive Shielding Tape  
High Temp Tape  
High Temp Polyamide Tape  
Kapton Tape  
Label Removers  
Tape Dispenser  
Temperature & Humidity Labels  
Temperature Indicating Labels

### Test & Measurement Equipment

Cable Testers  
Cables  
Calibrators  
Clamp Meters  
Continuity Tester  
Data Acquisition  
Digital Multimeters  
Instrument Viewer  
Meters  
Oscilloscopes  
Plant Maintenance  
Power Strips & Protection  
Power Supplies  
Programmers  
Telecom  
Test Accessories  
Test Chips  
Thermometers  
Torque Meters

### Work Stations & Task Seating

Work Benches & Accessories - Overhead Lighting, Drawers, File Cabinets, Bin Holders, Shelves  
Chairs